ELECTION OF LANGUAGE AND MEANS OF RECEIPT OF CORPORATE COMMUNICATIONS



中國太平洋保險(集團)股份有限公司

CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

(a joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock Code: 02601)

20 September 2016

Dear H Shareholder,

Election of Language and Means of Receipt of Corporate Communication

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") and/or the articles of association of China Pacific Insurance (Group) Co., Ltd. (the "**Company**"), the Company will make available the following options for you to elect for receipt of its corporate communication (the "**Corporate Communication**"), which means any document(s) issued or to be issued by the Company for the information or action of any holders of its securities, including but not limited to (a) the Company's annual report; (b) the Company's interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; (f) a proxy form; and (g) a reply slip, in the following manners:

- (1) to read the Corporate Communication published on the Company's website at <u>www.cpic.com.cn</u> ("**Website Version**") in place of receiving printed copies, and receive a printed notification of the Corporate Communication on the Company's website; or
- (2) to receive the printed English version of all future Corporate Communication only; or
- (3) to receive the printed Chinese version of all future Corporate Communication only; or
- (4) to receive both the printed English and Chinese versions of all future Corporate Communication.

For the purposes of environmental protection and cost saving, the Company recommends you to select the Website Version. To make your election, please mark "**X**" in the appropriate box on the enclosed reply form (the "**Reply Form**") and sign and return it by post or hand delivery to the Company c/o its Hong Kong H Share Registrar (the "**H Share Registrar**"), Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. If your registered address is within Hong Kong, the enclosed envelope will be postage prepaid and you will not need to affix a stamp when returning your reply form. Otherwise, please affix an appropriate stamp.

If the Company does not receive the duly completed Reply Form or receive a response indicating any objection from you within 28 days from the date of this letter and until you inform the Company c/o the H Share Registrar by reasonable notice in writing according to the relevant laws and regulations, you are deemed to have consented to receiving the Website Version of all Corporate Communication only. A notification of the publication will be sent to you by post when the relevant Corporate Communication is published on the Company's website.

If you choose to receive the Corporate Communication in printed form, the Company will send the Corporate Communication in your selected language(s) to you unless and until you notify the Company's H Share Registrar in writing or via email to cpic.ecom@computershare.com.hk that you wish to receive the Corporate Communication in the other (or both) language(s) or by electronic means through the Company's website (i.e. the Website Version). You have the right at any time by reasonable notice in writing to the Company's H Share Registrar or by sending an email to the email address as indicated above specifying your name, address and request to change the choice of language or means of receipt of the Corporate Communication. Even if you have chosen (or are deemed to have consented) to receive all Corporate Communication using electronic means but for any reason have difficulty in receiving or gaining access to the Corporate Communication, the Company will promptly upon your request, promptly send the Corporate Communication to you in printed form free of charge.

Please note that (a) printed copies of the English and Chinese versions of all Corporate Communication will be available from the Company or the H Share Registrar on request; and (b) both the English and Chinese version of all corporate communication will also be available on the Company's website at <u>www.cpic.com.cn</u> and the website of The Stock Exchange at <u>www.hkexnews.hk</u>.

Should you have any queries in relation to this letter, please call the Company's telephone hotline at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m. from Monday to Friday, excluding Hong Kong public holidays.

Yours faithfully, By Order of the Board China Pacific Insurance (Group) Co., Ltd. Gao Guofu Chairman



中國太平洋保險(集團)股份有限公司

CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

(於中華人民共和國註冊成立的股份有限公司) (股份代號:02601)

各位 H 股股東:

選擇收取公司通訊之語言版本及途徑

根據香港聯合交易所有限公司(「**聯交所**」)證券上市規則及/或中國太平洋保險(集團)股份有限公司(「本 公司」)組織章程細則,本公司將向閣下提供下列形式以選擇收取本公司的公司通訊(「公司通訊」),即本公 司發出或將予發出以供其任何證券持有人參照或採取行動的任何文件,其中包括但不限於:(a)公司年報;(b) 公司中期報告;(c)會議通告;(d)上市文件;(e)通函;(f)委任代表表格;及(g)回執,閣下可選擇:

- (1) 瀏覽在本公司網站(<u>www.cpic.com.cn</u>)登載的公司通訊(「網上版本」),以代替收取印刷本,並收取一 份就本公司網站登載公司通訊而發出的通知的印刷本;或
- (2) 僅收取所有公司通訊英文印刷本;或
- (3) 僅收取所有公司通訊中文印刷本;或
- (4) 同時收取所有公司通訊英文及中文印刷本。

為了響應環保及節省成本,本公司建議 閣下選擇收取網上版本。在行使上述選擇權時,請 閣下在隨本 函附上的回條(「回條」)上適當的空格內劃上「X」號,並在回條上簽名,然後使用回條下方的郵寄標籤(如 在香港投寄則無須貼上郵票)把回條寄回,或交回本公司H股股份過戶登記處,香港中央證券登記有限公司, 地址為香港灣仔皇后大道東183號合和中心17M樓。

倘若本公司於本函日期後 28 天内尚未收到 閣下的回條或任何表示反對的回覆,及在 閣下按照有關法例及規則另行通過本公司 H 股股份過戶登記處通知本公司前, 閣下將被視為已同意以網上方式收取公司通訊,而本公司將只向 閣下寄發有關公司通訊已在網上刊發通知信函。

倘 閣下選擇收取公司通訊的印刷本,本公司將向 閣下寄發閣下所選擇的公司通訊語言版本,直至 閣下以書面通知本公司 H 股股份過戶登記處或以電郵方式把通知發送至 <u>cpic.ecom@computershare.com.hk</u>,表 示閣下冀收取公司通訊的其他(或兩種)語言版本,或以電子形式透過本公司網站收取公司通訊(即網上版本)。 閣下有權隨時在給予合理時間的書面通知的情況下,通知本公司 H 股股份過戶登記處,或以電郵方式把通知 發送到上述的電郵地址(在這兩種情況下,請註明閣下的姓名、地址及要求),以更改收取公司通訊的語言版 本或收取方式的選擇。倘閣下選擇以電子形式收取公司通訊(或被視為已同意以網上版本方式收取),如因任 何理由以致收取或接收公司通訊上出現困難,只要提出要求,均可立即獲免費發送公司通訊的印刷本。

請注意(a) 閣下可提出要求向本公司或H股股份過戶登記處索取所有公司通訊的英文版及中文版印刷本;並且 (b) 所有公司通訊的英文版及中文版亦會在本公司的網站<u>www.cpic.com.cn</u>和聯交所的網站<u>www.hkexnews.com.hk</u>上 登載。

閣下如有任何與本函有關的疑問,請致電本公司電話熱線(852)28628688,辦公時間為星期一至五(香港 公眾假期除外)上午9時正至下午6時正。

> 承董事會命 中國太平洋保險(集團)股份有限公司 高國富 董事長 謹啓

2016年9月20日