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## 中國太平洋保險(集團)股份有限公司 CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 02601)

## **Overseas Regulatory Announcement**

This overseas regulatory announcement is made pursuant to Rule 13.09 and Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and the Inside Information Provisions (as defined in the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

The announcement is attached hereof for information purpose only.

By Order of the Board China Pacific Insurance (Group) Co., Ltd. KONG Qingwei Chairman

Hong Kong, 29 March 2021

As at the date of this announcement, the Executive Directors of the Company are Mr. KONG Qingwei and Mr. FU Fan; the Non-executive Directors are Mr. HUANG Dinan, Mr. WANG Tayu, Mr. WU Junhao, Mr. CHEN Ran, Mr. ZHOU Donghui, Ms. LIANG Hong, Ms. LU Qiaoling and Mr. John Robert DACEY; and the Independent Non-executive Directors are Ms. LIU Xiaodan, Mr. CHEN Jizhong, Ms. LAM Tyng Yih, Elizabeth, Mr. WOO Ka Biu, Jackson, and Mr. JIANG Xuping.

\* *Note:* The appointment qualification of Mr. John Robert DACEY is subject to approval by China Banking and Insurance Regulatory Commission.

# Summary of Quarterly Solvency Report

Pacific Health Insurance Co., Ltd.<sup>1</sup>

4<sup>th</sup> Quarter of 2020

<sup>1</sup> Upon CBIRC's approval on 1 March 2021, CPIC Allianz Health Insurance Co., Ltd. has changed its company name to "Pacific Health Insurance Co., Ltd." in March 2021.

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#### I. Basic information

- (I) Registered address: 13<sup>th</sup> Floor, Building No. 1, 1229 Century Avenue, China (Shanghai) Pilot Free Trade Zone, Shanghai, the PRC
- (II) Legal representative: MA Xin<sup>2</sup>

#### (III) Business scope and territories

1. Business scope:

Health and personal accident insurance denominated in RMB yuan and foreign currencies; health insurance commissioned by the government or supplementary to state medical insurance policies; reinsurance of the above said insurance; health insurance-related agency and consulting business; insurance funds investment as approved by relevant laws and regulations; other business as approved by the CIRC.

2. Business territories:

Shanghai, Beijing, Guangdong Province, Sichuan Province

#### (IV) Ownership structure and shareholders<sup>3</sup>:

1. Ownership structure

| Equity category                            | Number of shares or<br>contributed amounts<br>(10K shares) | Percentage (%) |
|--|--|----------------|
| Domestic shares held by legal<br>entities  | 130, 986. 70   | 77.05          |
| Domestic shares held by natural<br>persons | -  | -              |
| Foreign shares                             | 39,013.30  | 22.95          |
| Others                                     | _  | -              |
| Total                                      | 170,000.00   | 100.00         |

#### 2. Top 10 shareholders

| Name of shareholders                           | Shares held or amounts contributed<br>as at the end of the reporting period<br>(10K shares) | Percentage of the<br>shareholding<br>(%) |
|--|---|--|
| 1.China Pacific Insurance<br>(Group) Co., Ltd. | 130, 986. 70  | 77.05                                    |
| 2. Allianz Group                               | 39, 013. 30   | 22.95                                    |

#### (V) Controlling shareholder or de facto controller:

China Pacific Insurance (Group) Co., Ltd.

<sup>&</sup>lt;sup>2</sup> With the approval of Shanghai Municipal Administration of market supervision, our legal representative was changed to MA Xin in February 2021.
<sup>3</sup> CBIRC approved Allianz SE to transfer its shares of the Company to CPIC Group and CPIC Life on 28 December 2020. The relevant company registration was completed in January 2021. CPIC Group and CPIC Life's shareholding of the Company increased to 85.051% and 14.949% respectively.

#### (VI) Subsidiaries, joint or associate ventures:

| Company name                         | Number of shares<br>held (10k shares) | Percentage of the shareholding (%) |  |
|--------------------------------------|---------------------------------------|------------------------------------|--|
| Shanghai Proton & Heavy Ion Hospital | 10,000                                | 20                                 |  |

#### (VII) Directors, supervisors and senior management

#### 1. Directors (5 in total):

Ms. PAN Yanhong, born in August 1969, holds a master's degree. She has been serving as Director of the Company since March 2015 (approval document: CIRC [2015] No.263). Ms. PAN currently serves as Vice Chairman and General Manager of CPIC Life, and Director of Changjiang Pension and CPIC AMC respectively. Ms. PAN previously served as Executive Vice President and Finance Responsible Person of CPIC Group, Director of CPIC P/C, CFO and Deputy General Manager of CPIC Life.

Mr. Uwe MICHEL, born in November 1964, holds a master's degree. He has been serving as Director of the Company since March 2015 (approval document: CIRC [2015] No.263). He currently serves as Executive Vice President of Allianz Group. Previously, he served as Vice President (Asian Business) of Allianz Group, Head of Board Office of Allianz Group, and Director (company representative) and Chairman of Allianz Japan Life.

Mr. CHEN Wei, born in April 1967, holds a master's degree. He has been serving as Director of the Company since October 2019 (approval document: CBIRC [2019] No.857). He currently serves as General Manager of the Company. Previously, he served as Chief Auditor, Internal Auditing Responsible Person, Board Secretary, and Chief Auditing Officer of CPIC Group, Chairman of Board of Supervisors of CPIC AMC, Board Secretary of CPIC Life, Director and General Manager of CPIC HK, and Chief Representative of CPIC London Representative Office.

Mr. WANG Mingchao, born in October 1976, holds a master's degree. He has been serving as Director of the Company (approval document: CBIRC [2019] No.856) since October 2019. Mr. Wang currently also serves as Head of Board Office of CPIC Group and Board Secretary of CPIC P/C. Previously, he served as Assistant General Manager of Human Resources Department of CPIC Life, Deputy General Manager of CPIC Life Shanghai Branch, General Manager of Cross-selling Business Department of CPIC

Allianz Health, General Manager CPIC Allianz Health Shanghai Branch, General Manager CPIC Allianz Health Shanghai Sales Center, and Sales Director of CPIC Allianz Health.

Mr. Solmaz ALTIN, born in February 1974, holds a master's degree. He has been serving as Director of the Company since October 2019 (approval document: CBIRC [2019] No.811). He is Allianz's Regional Chief Executive Officer for Asia Pacific and a Member of the Allianz Asia Regional Executive Board. Previously, he served as Deputy Regional CEO for Asia Pacific, Chief Digital Officer of Allianz Group, Chief Executive Officer and Chief Risk Officer of Allianz Turkey.

#### 2. Supervisors (3 in total):

Ms. Anusha THAVARAJAH, born in July 1967, holds a bachelor's degree. She has been serving as Chairman of Board of Supervisors of the Company since August 2020 (approval document: CBIRC [2020] No.312). She currently serves as Health and Life Insurance CEO of Allianz Asia Pacific. Previously, she served as CEO and Director of AIA Berhad.

Ms. HU Shuangzhu, born in September 1980, holds a bachelor's degree. She has been serving as Supervisor of the Company since August 2016 (approval document: CIRC [2016] No.814). Ms. HU currently serves as Internal Control Chief Auditor of Internal Audit Center Audit Technology Division of CPIC Group. Previously, Ms. HU served as Senior Manager of PricewaterhouseCoopers Business Consulting (Shanghai) Co., Ltd., and Chief Auditor of Internal Audit Center Internal Audit Business Division of CPIC Group.

Ms. XUE Yongxian, born in November 1976, holds a master's degree. She has been serving as Supervisor (employee representative) of the Company (approval document: CRIC [2017] No. 161) since February 2017. Ms. XUE currently serves as General Manager of Shanghai Branch of the Company and Head of Life Individual Cross-selling Business Center. Previously, she served as General Manager of Sales Management Department of the Company, Deputy General Manager of Group Business Department Planning and Training Division of CPIC Life, Assistant General Manager of Group Business Department Accident Insurance Division of CPIC Life, Assistant General Manager and Senior Manager of Group Business Department Direct Sales Supervision Division of CPIC Life, and Section Head of Group Business Department of CPIC Life.

#### **3.Senior management (8 in total)**

Mr. CHEN Wei, born in April 1967, holds a master's degree. He has been serving as General Manager of the Company since August 2019 (approval document: CBIRC [2019] No.819). He currently serves as Director of the Company. Previously, he served as Chief Auditor, Internal Auditing Responsible Person, Board Secretary, and Chief Auditing Officer of CPIC Group, Chairman of Board of Supervisors of CPIC AMC, Board Secretary of CPIC Life, Director and General Manager of CPIC HK, and Chief Representative of CPIC London Representative Office.

Mr. LI Jieqing, born in November 1968, holds a bachelor's degree. He has been serving as Deputy General Manager of the Company (approval document: CRIC [2016] No. 450) since May 2016. Previously, Mr. LI served as Director of Risk and Compliance and Compliance Responsible Person of CPIC Group, General Manager of Risk Management Department of CPIC Group, Director of CPIC P/C, CPIC Life, CPIC AMC and the Company respectively.

Mr. Samson IP, born in December 1967, holds a bachelor's degree. He has been serving as Deputy General Manager of the Company (approval document: CRIC [2016] No. 703) since July 2016, and as Finance Responsible Person of the Company (approval document: CRIC [2016] No. 1149) since November 2016. Previously, Mr. YE served as Deputy General Manager, Investor Relations Responsible Person, and Board Secretary of Allianz China Life Insurance Co., Ltd.

Mr. ZHANG Yuanhan, born in November 1967, holds a master's degree. He has been serving as Chief Actuary of the Company since August 2020 (approval document: CBIRC [2020] No.479). Mr. ZHANG is also Chief Actuary and Finance Responsible Person of CPIC Group, and Director of CPIC Life, CPIC P/C and CPIC AMC respectively. Mr. ZHANG previously served as Chief Actuary of Citi Group TRV-Citi Insurance headquarters, Chief Actuary, Deputy General Manager and Vice President of MetLife Insurance Company Limited (Shanghai), Chief Actuary of Sino Life Insurance Co., Ltd., and Deputy General Manager, CFO and Chief Actuary of Sun Life Everbright Life Insurance Co., Ltd, temporary Finance Responsible Person and temporary Chief Actuary, and Chief Risk Officer of the Company, and temporary Finance Responsible Person of CPIC Group.

Mr. ZHOU Bin, born in April 1966, has received a post-graduate education. He has been serving as Deputy General Manager of the Company (approval document: CIRC [2016] No.450) since May 2016. Mr. Zhou is also Chief Risk Officer of the Company and Council Member of Shanghai Pacific Blue Charity Foundation. Previously, Mr. ZHOU served as General Manager of Information Technology Center/IT Human Resources and Comprehensive Management Department of CPIC Group, and temporary Compliance Responsible Person of the Company.

Mr. ZHOU Qing, born in January 1978, holds a master's degree. He has been serving as Board Secretary of the Company since March 2015 (approval document: CIRC [2015] No.167). Mr. ZHOU is also General Manager of Strategic Development Department of the Company and General Manager of Beijing Branch of the Company. Previously, Mr. ZHOU served as Deputy General Manager of Investor Relations Department of CPIC Group, General Manager of Administration and Personnel Department of the Company, General Manager of Legal and Compliance Department of the Company, and Compliance Responsible Person of the Company.

Mr. JIANG Honglang, born in November 1964, holds a doctoral degree. He has been serving as Internal Auditing Responsible Person of the Company since January 2019 (approval document: CBIRC [2019] No.128). Mr. JIANG currently serves as General Manager of Digital Audit Technology Department of CPIC Group. Previously, he served as Deputy General Manager of Internal Audit Center/Internal Audit Business Management Division of CPIC Group, Deputy General Manager (in charge) and General Manager of Internal Audit Center/Remote Internal Audit Division of CPIC Group, and temporary Internal Audit Responsible Person of the Company.

Ms. WEN Qin, born in October 1975, holds a bachelor's degree. She has been serving as Compliance Responsible Person of the Company since September 2019 (approval document: CBIRC [2019] No.796). Ms. WEN is also Legal Responsible Person and Compliance Responsible Person of the Company. Previously, she served as Assistant General Manager and Legal Responsible Person of Legal Compliance Department of Cathay Life Insurance Co., Ltd., and General Manager and Legal Responsible Person of Legal Compliance Department of Lujiazui Cathay Life Insurance Co., Ltd.

#### Notes:

During this quarter, Sun Peijian ceased to serve as Chairman of the Company. Since

Janurary 8, 2021, Ma Xin has served as Chairman of the Company from January 8,2021.

#### (VIII) Contacts for solvency information disclosure

- 1. Contact person: CHANG Zhi
- 2. Telephone number: +86-21-33963458

#### **II.** Main indicators

| Items                                   | As at the end of this quarter/during this quarter | As at the end of last quarter/during last quarter |
|---|---|---|
| Core solvency margin ratio              | 136%  | 129%  |
| Core solvency margin (10K RMB)          | 34, 484. 02                                       | 26, 558. 44                                       |
| Comprehensive solvency margin ratio     | 136%  | 129%  |
| Comprehensive solvency margin (10K RMB) | 34, 484. 02                                       | 26, 558. 44                                       |
| Latest IRR result                       | А   | А   |
| Premium income (10K RMB)                | 127, 703. 19                                      | 147, 919. 54                                      |
| Net profit (10K RMB)                    | 4, 382. 76  | 4, 923. 92  |
| Net assets (10K RMB)                    | 140, 968. 73                                      | 128, 346. 16                                      |

#### III. Actual capital

| Items                               | As at the end of this quarter | As at the end of last quarter |
|-------------------------------------|-------------------------------|-------------------------------|
| Admitted assets (10K RMB)           | 926, 830. 47                  | 995, 304. 22                  |
| Admitted liabilities (10K RMB)      | 797, 434. 18                  | 876, 133. 18                  |
| Actual capital (10K RMB)            | 129, 396. 29                  | 119, 171. 05                  |
| Tier 1 core capital (10K RMB)       | 129, 396. 29                  | 119, 171. 05                  |
| Tier 2 core capital (10K RMB)       | -                             | -                             |
| Tier 1 supplement capital (10K RMB) | _                             | _                             |
| Tier 2 supplement capital (10K RMB) | -                             | -                             |

#### **IV. Required capital**

| Items   | As at the end of this<br>quarter | As at the end of<br>last quarter |
|---|----------------------------------|----------------------------------|
| Required capital (10K RMB)                        | 94, 912. 26                      | 92, 612. 61                      |
| Required capital for quantitative risks (10K RMB) | 94, 421. 27                      | 92, 133. 51                      |
| 1) Required capital for insurance risk (10K RMB)  | 76, 651. 04                      | 80, 350. 11                      |
| 2) Required capital for market risk (10K RMB)     | 28, 191. 35                      | 19, 288. 75                      |
| 3) Required capital for credit risk (10K RMB)     | 12, 878. 84                      | 10, 161. 37                      |
| Required capital for control risk (10K RMB)       | 490.99                           | 479.09                           |
| Supplement capital (10K RMB)                      | _                                | -                                |
| 1) Counter-cyclical supplement capital (10K RMB)  | _                                | -                                |
| 2) Supplement capital of D- SIIs (10K RMB)        | -                                | -                                |

- 3) Supplement capital of G-SIIs (10K RMB)
- 4) Other supplement capital (10K RMB)

#### V. Integrated risk rating (IRR)

The Company received an A rating for both Q3 and Q4 of 2020 at the IRR.

#### VI. Risk management status

### (I). The latest CBIRC Solvency Aligned Risk Management Requirements and

#### Assessment (SARMRA) of the Company

In 2017, the Company received 78.96 points in the regulatory SARMRA assessment. The same score, as per regulatory notice, was used as the result for 2020 SARMRA assessment. To be specific, 78.96 consisted of 14.07 points for risk management infrastructure and environment, 7.54 points for risk management objectives and tools, 8.02 points for insurance risk management, 8.00 points for market risk management, 8.00 points for credit risk management, 8.36 points for operational risk management, 8.08 points for strategic risk management, 8.22 points for reputation risk management, and 8.68 points for liquidity risk management.

## (II). Measures taken to improve solvency risk management and the latest results in the reporting period.

As per regulatory requirements such as Insurance Company Solvency Regulatory Standards No. 16: Solvency Reporting and Insurance Company Solvency Regulatory Standards No. 11: Solvency Aligned Risk Management Requirements and Assessment, the Company conducts at least one risk management self-assessment annually, in order to properly evaluate its risk management capabilities and identify gaps. Between December 2020 and January 2021, as per regulatory requirements, it mobilized all corporate departments and branch offices in a rigourous, systematic review and assessment of its solvency risk management systems and capabilities, including the work in solvency risk management in 2020, identified gaps in risk management, and formulated targets and measures for rectification in 2021.

#### VII. Liquidity risk

#### (I) Liquidity risk management indicators

1. Net cash flow

| I                            | tems            |                | During/as | at the end of | this quarter  |
|------------------------------|-----------------|----------------|-----------|---------------|---------------|
| Net cash flow (10K RMB)      |                 |                |           | 59, 201. 12   |               |
| 2. Comprehensive cur         | rent ratio      |                |           |               |               |
| Items                        | Within 3 months | Within 1 year  | 1-3 years | 3-5 years     | Above 5 years |
| Comprehensive current ratio  | 64%             | 51%            | 385%      | 25, 393%      | -             |
| 3. Liquidity coverage r      | atio            |                |           |               |               |
| Item                         |                 | Stress scenari | o 1       | Stress scer   | ario 2        |
| Liquidity coverage ratio (%) |                 | 4,624%         |           | 4,278         | %             |

#### (II) Liquidity risk analysis and countermeasures

Indicators of the Company's liquidity risk, such as the net cash flow in the foreseeable future, the comprehensive current ratio of various durations, and the liquidity coverage ratio under stress scenarios, are all in the normal range. Therefore, its liquidity is enough to meet short-term cash flow requirements arising from business volatility.

To mitigate liquidity risk, the Company strictly abides by regulatory requirements on solvency cash flow projections while considering impact of business development and changes of market environment, enhances daily cash flow management, coordinates cash flows from business, investment and financing activities and evaluates the effectiveness of liquidity risk management systems and policies on a regular basis.

#### VIII. Regulatory measures taken against the Company

#### (I) Regulatory measures taken against the Company by CBIRC

CBIRC has not taken any regulatory measures against the Company.

#### (II) Corrective measures taken by the Company

None.

Note: Unless otherwise specified, information contained herein is updated to the end of 2020.